## The 2021 IRO Digital Agenda

trends and practical advice for IR & corporate websites

niri & investisdigital.

### Who's speaking?



**Shannon Potter** Sr. Director, Education and Programs NIRI



Lisa Hartman SVP, Head of Investor Relations Redwood Trust



in lisahartman75



**Luke Bishop** VP, Strategic Growth, Investis Digital



Rachael Zahn VP, Marketing Optimization Investis Digital



rachaelzahn



**Gregg Lampf** VP, Investor Relations Ciena



in gregglampf



Laura Kiernan CEO & Founder High Touch Investor Relations



in laurakiernan

### What we'll cover...

- Digital Priorities & Purpose research results from a survey of NIRI Members on the 2021 'Digital Agenda' and IR & Corporate website efficacy, practice and performance
- Great Examples research results from our largest study of IR & Corporate websites across the globe, highlighting 'Digital Agenda' examples
- Great Advice practical advice from IRO practitioners and consultants on their own 'Digital Agenda' and navigating digital projects.





### invd.co/g100

stop there. They understand that how to share this information is also important—how it's interacted with, now it's received, and how it reaches its target audience

### Thank you.

Our survey has been made possible thanks to the participation of NIRI members. We would like to thank you for taking the time to respond to our survey and contributing to the greater investor relations and corporate communications community at large.

These insights have also been made possible thanks to **the** research team at Investis Digital, tirelessly reviewing and analyzing over 300 criteria on IR & Corporate websites for the past 14 years.

**THE 2021** 

### DIGITALAGENDA

Topics and initiatives that IROs plan to prioritize within their IR & corporate website and digital channels.

# 59% LARGE+ IMPACT

59% of IROs surveyed said that their IR & Corporate websites have a large or major impact on their IR efforts.

### 18% SHOWWELL

But only 18% believe their IR & Corporate website reflect their IR efforts very well and 43% only "moderately well."

### DIGITALAGENDA



Topics / initiatives IROs plan to prioritize in IR & Corporate websites and digital channels in 2021.



l.	Shell	76%	35.	Corning	62%
2.	BP	73%	36.	Direct Line Group	62%
3.	Nestle	73%	<b>37.</b>	DSM	62%
4.	BASF	73%	38.	ING Group	62%
5.	Eni S.P.A	72%	39.	Microsoft Corporation	62%
6.	Vodafone Group	70%	40.	TUI Group	62%
7.	Credit Suisse	70%	41.	Cisco Systems	61%
8.	BAE Systems	69%	42.	EcoLab	61%
9.	Merck Group	69%	43.	IBM	61%
10.	Roche	68%	44.	Pfizer	61%
П.	Rolls-Royce	67%	45.	Aviva	61%
12.	Anglo American	67%	46.	Duke Energy	61%
13.	Essity	67%	47.	Procter & Gamble	61%
14.	Verizon	66%	48.	Zurich Insurance	61%
15.	Novartis	66%	49.	AstraZeneca	61%
16.	Intel Corporation	66%	50.	Total S.A	61%
17.	Centrica	66%	51.	Telenor Group	60%
18.	AT&T	66%	<b>52</b> .	BHP	60%
19.	Unilever	65%	53.	AXA	60%
20.	Coca-Cola HBC	65%	54.	Bank of America	60%
21.	Tesco	65%	55.	Johnson & Johnson	60%
22.	Yara International	64%	56.	Mondi plc	60%
23.	Beiersdorf	64%	<b>57</b> .	Sainsbury's	60%
24.	Novo Nordisk AS	64%	58.	Citigroup	60%
25.	Lockheed Martin	64%	<b>59</b> .	Standard Chartered	60%
26.	Medtronic	64%	60.	Chevron	60%
27.	BT Group	63%	61.	3M	60%
28.	UPS	63%	62.	Accenture	60%
29.	Royal Bank Of Scotland $\dots$	63%	63.	Analog Devices	60%
30.	Walmart	63%	64.	General Electric	60%
31.	Orsted	63%	<b>65</b> .	National Grid	60%
32.	CVS Health	63%	66.	Danone	60%
33.	UBS	62%	<b>67</b> .	Exelon Corporation	60%
34.	HSBC Holdings	62%	68.	Norsk Hydro	60%

69.	PepsiCo	60%
<b>70</b> .	Schlumberger	59%
71.	Barclays	59%
<b>72</b> .	GSK	59%
<b>73</b> .	British Land	59%
74.	eBay	59%
<b>75</b> .	Chr. Hansen Holding AS	59%
<b>76.</b>	Boeing	59%
<b>77.</b>	BNY Mellon	59%
<b>78</b> .	Allianz	59%
<b>79</b> .	Legal & General	59%
80.	Texas Instruments	59%
81.	ConocoPhillip	59%
82.	Arcelor Mitta	59%
83.	Hewlett Packard	59%
84.	$British\ American\ Tobacco . \ .$	58%
<b>85</b> .	Boston Scientific	58%
86.	ExxonMobi	58%
<b>87</b> .	Equinor	58%
88.	Zaland	58%
89.	L'Oreal	58%
90.	Lowe's	57%
91.	ADP	57%
92.	DS Smith	57%
93.	Wells Fargo	57%
94.	SGS	57%
95.	Estee Lauder	57%
96.	Adobe Systems	57%
97.	NXP Semiconductors	57%
98.	Ocado Group	57%
99.	Prudential Financial	57%
100.	Workday	57%

### Overall

Shell: 76% | BP: 73% | Nestle: 73%

### Content

BP: 79% | BASF: 77% | Shell: 75%

### Company

BP: 81% | Nestle: 78% | Rolls-Royce: 77%

### Sustainability

BASF: 93% | Shell: 91% | Unilever: 91%

### Reputation

Shell: 79% | Nestle: 78% | BP: 78%

### For Investors

Eni S.P.A.: 76% | Coca-Cola HBC: 76% | Centrica: 76%

### For the Media

eBay: 85% | Nestle: 84% | Intel Corporation: 78%

### For Job Seekers

Intel Corporation: 78% | BP: 77% | Vodafone Group: 77%

### Content Mix

Shell: 77% | Eni S.P.A.: 75% | BASF: 71%

### **Channel Mix**

Citigroup: 92% | L'Oreal: 88% | Total S.A.: 88%

### Optimization

Boeing: 84% | Tesco: 83% | AT&T: 81%

### Amplification

Orsted: 100% | Vodafone Group: 97% | Unilever: 94%

### Measure the effectiveness of your own digital presence

At Investis Digital, we unite compelling communications, intelligent digital experiences and performance marketing to help companies redefine how they communicate online. If you want to build stronger connections with your audiences and drive business performance—request your custom Connect.IQ Assessment today.

### GLOBAL 100 LEADERS IN

# STRATEGY & PURPOSE

"The more your company can show its purpose in delivering value to its customers, its employees and its communities, the better able you will be to compete and deliver long-term, durable profits for shareholders."



### Measured Performance

Only 23% quantify their strategy

Vodafone

Home > The Group > Our strategy

### **Our strategy**

As a leading technology communications company in a time of uncertainty and change, it's imperative that we're able to keep society connected while building a digital future that works for everyone.

Our strategy ensures that we can generate sustainable shareholder returns whilst delivering on our purpose of improving one billion lives and halving our environmental impact. The outbreak of COVID-19 has significantly impacted all of our lives, and we are committed to doing our utmost to support society through the critical connectivity and communications services we provide that enable our digital society. Which is why we are accelerating our strategic priorities:

For families in Europe desperate to feel close to one another, even when kept apart by changing social and professional requirements.

For individuals and entrepreneurs in Africa whose lives and work we're helping to transform through the technologies and services we offer.

For multinationals that rely on our digital ingenuity and infrastructure to consistently stay one step ahead of the curve.

For our shareholders and investors who deserve to earn a fair return from a socially conscious company.



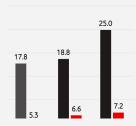
· · · · Our purpose and ESG performance

### FY20 key performance indicators for European consumers

Broadband and converged consumer customers million

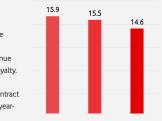
We aim to grow our fixed broadband customer base through market share gains, and drive convergence across our fixed and mobile customer base. During the year, we added 0.6 million broadband customers, including 1.4 million NGN custom

million converged c



Mobile contract churn %

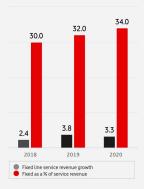
We are focused on deepening the relationship we have with our customers, in order to drive revenue growth and improve customer loyalty. In FY20, we further improved customer loyalty, with mobile contract churn down 1 percentage point year-



### FY20 key performance indicators for Business customers

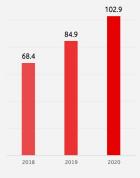
### Organic fixed line service revenue growth

Our Core Eupore mobile business continued to face ARPU pressure reflecting ongoing price competition. As a result, we are seeking to diversify into fixed and business-related services to offset this pressure. In fixed, we see a significant opportunity to take market share as the market moves from WAN to SDN



### IoT SIM growth million

We are a market leader in the rapidly growing IoT segment offering a diverse range of services to our business customers including managed IoT connectivity, automotive and insurance services, smart metering and health solutions. This year we grew IoT SIMs on our network by 23.3% to 102.9 million

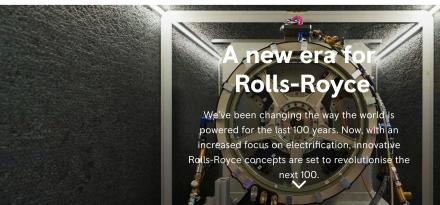


Europe: a converged leader

Africa: data & payment leader









### **Dedication to Innovation**

Only 35% have multiple pages dedicated to innovation

Rolls-Royce

### Designing a better future for our planet

Innovative design concepts, the possibility of lower noise and emissions in transp cleaner energy for growing cities - no wonder the potential of electrification captured everyone's imagination.

As the world's population grows, and urban populations increase, a new approach to building and powering cities and developing more sustainable transportation is urgently needed.

### Pursuing cleaner, safer, more sustainable power

Championing electrification across all our businesses is a central part of our corporate strategy: allowing us to lay the foundation to become

### Future planes: 2020 and beyond

There are four primary markets hybrid-electric aviation will capture in the decade ahead.

Air taxis / eVTOL Small propeller aircraft Commuter aircraft Regional aircraft



### Small propeller aircraft

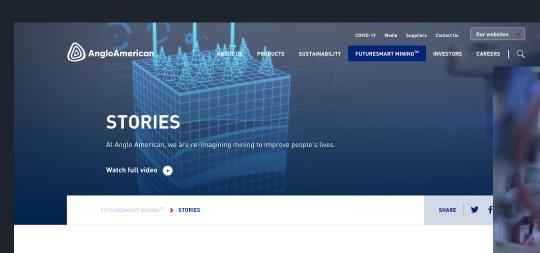
Hundreds of planes look set to be sold in the next few years to companies who use planes for training or sport.

It will be the first time large segments of the public will see and experience electric flight. Small planes from ultralights all the way to the lower end of CS23, will play a key role in bringing the experience of electric flight to



"In 25 years, our business will look very different, with new customers and new competitors. We are in a unique position to really influence the future of the markets we serve, and this planet we inhabit."

Warren East, CEO, Rolls-Royce



### **Innovation Case Studies**

71% tell their innovation story with case studies

Anglo American

### Building on over 100 years of leadership

One of the most explicit ways in which we are living up to our Purpose is through FutureSmart  $\mathsf{Mining}^{\mathsf{TM}} \colon \textbf{technology}, \, \textbf{digitalisation} \text{ and } \textbf{sustainability} \text{ working hand in hand}.$ 

FutureSmart Mining™ is our innovation-led approach to sustainable mining. These are the stepchange innovations that will transform the nature of mining - how we source, mine, process, move and market our products - and how our stakeholders experience our business. It is about transforming our physical and societal footprint.

Join the innovators, thought leaders and experts of Anglo American to discover how we are re-imagining our industry, our world, and the future of mining.

/hat is FutureSmart Mining<sup>T</sup>

### ILAB 300 ANALYSER **FEATURED** SERIAL NO: 309131 **3 ESSENTIAL METALS USED IN MEDICINE**

**FEATURED** 

**COMMON USES FOR** 

**COPPER IN OUR DAILY** 

LIVES





OUR PRODUCTS

**3 ESSENTIAL METALS USED** IN MEDICINE

07 January 2020



TECHNOLOGY

**HOW SPATIAL TECHNOLOGY IS CHANGING** THE... 28 October 2019

The mining engineer puts down her cup of coffee and reaches for a headset. Immediately her desk, filing cabinet and..



**EXAMF** USEI





HOME ▶ WHO WE ARE ▶ OUR STRATEGY

### **OUR STRATEGY**

The Lowe's strategy is rooted in serving our customers. We mission: Together, deliver the right home improvement pro best service and value, across every channel and community

### "

In 2019, we made significant progress in transforming our company. While we are still in the early stages of a multi-year transformation, we are confident that we are on the right path to generate long-term profitable growth. We strongly believe that our intense focus on retail fundamentals will continue to pay dividends across the business in 2020. As we navigate the ongoing impacts of COVID-19, our thoughts and prayers are with those impacted. I want to thank our associates for their hard work, dedication and commitment to serving the critical needs of customers, first responders and government officials to ensure they have access to the essential products they need to keep their families safe, their businesses running and their communities healthy through this unprecedented time.

Marvin R. Ellison, President & Chief Executive Officer

### Strategy, Simplified

An effective strategy is a simple strategy - easy to share, easy to understand

Lowe's



Focused on executing against our four strategic initiatives: supply chain transformation, cu engagement, operational efficiency and merchandising excellence. These initiatives are und

by our focus on creating a seamless omni-channel retail experience for our customer



### **Supply Chain** Transformation

- Fulfillment & Delivery Optimization
- Order Management Optimization



### Merchandising Excellence

- Improve Productivity
- · Drive Localization
- Improve Reset Execution
- Best-in-Class Online Experience



### Operational Efficiency

- Store Simplification
- In-Stock Execution



### Customer **Engagement**

- Own the Pro
- Associate Engagement



### Supply Chain Transformation

· Fulfillment & Delivery Optimization



Merchandising Excellence

- · Improve Productivity
- Drive Localization

### Operational Efficiency

- Store Simplification

### Customer Engagement

- Own the Pro





### **Annual allocation by category:**



Renewable Energy

\$493.7 million12

\$143.2 million

\$636.9 million

2019

Total



**Green Buildings** 

\$319.3 million

\$319.3 million



**Energy Efficiency** 

\$36.7 million

\$36.7 million



\$0.8 million

\$0.8 million

**Biodiversity &** Conservation

Total

\$493.7 million

\$500.0 million

\$993.7 million

### **ESG** at Verizon.

Our Environmental, Social and effectively govern and manag risks and opportunities that a strategy. We are dedicating or impact in a sustainable way, v integrity and respect.

**Green Bond** 

Verizon's Green Bond

bond issuances.

Reports detail the allocation

of the net proceeds of green

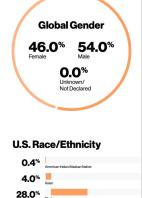
Reports

<sup>1</sup>For purposes of allocating net proceeds to the New York re-porepowering. See Note 5 from Management's Assertion, which is

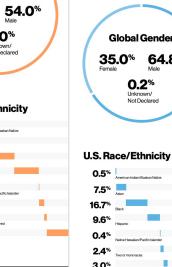
<sup>2</sup> The net proceeds allocated to the renewable energy purchas

### **Consumer Group**

### **Global Gender** 46.0% 54.0% 0.0%



42.6%



### **Business Group**

Global Gender

0.2%

59.9%

64.8%



**Dedicated Section** 

87% have a dedicated

section for ESG / CSR.

to Green Bonds.

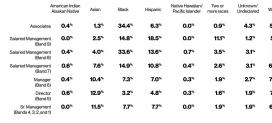
Verizon

The best share quantified metrics for initiatives

from Diversity & Inclusion



### U.S. Race/Ethnicity by Position



### **ESG Report** Archive

Verizon's ESG Reports share the results of our sustainable business practices.

2019 ESG Report

Every year, we share our

environmental, social and

progress on Verizon's

governance goals and

practices.

### Independent Accountants' Review

**TCFD Report** 

Verizon's TCFD Report

describes how we address

climate-related risks and

opportunities.

We continue to measure and externally assure Verizon's key sustainability indicators and disclose our performance in the Independent Accountants' Review Report.

### **Political Engagement** Reports

Twice per year we list all PAC contributions, corporate political contributions and independent expenditures made by Verizon.

### **Transparency** Reports

**Green Financing** 

Verizon's Green Financing

Framework details the eligible

green investment categories

regarding our green financing

and related information

initiatives.

**Framework** 

Each year, Verizon's Transparency Reports present the number of demands we received from law enforcement in the U.S. and other countries in which we do business.

**EEO-1 Report Diversity** Representation

**UK Modern Slavery UK Modern Slavery** Act - Verizon Act - Verizon Media Q Search

A SUMMARY OF OUR PROGRESS AGAINST OUR SUSTAINABILITY GOALS

### 2019 SUSTAINABILITY REPORT GOALS & PROGRESS

Below is a snapshot of our 2019 progress toward our sustainability g detailed information on our performance over time, download our ? Performance Metrics sheet.

Download our 2019 Performance Metrics sheet

OUR WORK IS ALIGNED WITH UN SUSTAINABLE DEVELOPMENT GOALS

assure business continuity



In 2015, the United Nations General Ass announced 17 Sustainable Developmer to address global challenges and set a action to achieve the goals by 2030. Ou priorities are aligned with the SDGs so actions can contribute to a greater coll



In 2015, the United Nations General Assembly announced 17 Sustainable Development Goals (SDGs) to address global challenges and set a blueprint for action to achieve the goals by 2030. Our sustainability priorities are aligned with the SDGs so that our actions can contribute to a greater collective impact.

### **Metrics, Quantified**

A dedicated section with quantified metrics, in alignment with the 17 UN SDGs shows a reputable action plan

Pepsi Co.



DEVELOPMENT GALS







Goal	2016	2017	2018	2019	2025 Target	2019 Comments
Packaging Fundamentally change the way the world intera our vision of a world where plastics need never l			ng to deliv	er		
Design 100% of packaging to be recyclable, compostable, or biodegradable by 2025	_1	87%²	88%²	88%	100%	
Increase recycled content in our plastics packaging to 25% by 2025	_3	3%	3%	4%	25%	
Reduce 35% of virgin plastic content across our beverage portfolio by 2025	_4	_4	_4	1%	35%	
Invest to increase recycling rates in key markets by 2025	Our actions include:  • Educating and encouraging consumers to recycle  • Partnering to increase and improve recycling infrastructure and building solutions for current and future material streams					Further information on partnerships, including with The Recycling Partnership, the Alliance to End Plastic Waste, and Circulate Capital, are detailed on the Packaging page of our <u>ESG Topics A-Z</u> .

Home > A More Sustainable Future > ESG Ranking

COCA-COLA HBC HAS THE HIGHEST RATINGS IN RESPECTED ESG RANKINGS, INCLUDING MSCI ESG, FTSE4GOOD AND CDP CLIMATE & WATER

**Dow Jones Sustainability Indices** 

Powered by the S&P Global CSA

### **DOW JONES SUSTAINABILITY INDEXES (DJSI)**

We are rated Europe's most sustainable beverage company in the 2020 Dow Jones Sustainability Index. This is the 7th time in 8 years that we have been ranked Number 1 in the index and the 10th year in a row that we are among the top three Global and European beverage companies. We've been included in the DJSI every year since 2008 in recognition of our focus on continuously improving our sustainability performance. Launched in 1999, the DJSI is considered a global benchmark in corporate sustainability.

### **MSCIESG RATINGS**

In 2020, we received the top "AAA" rating from the MSCI ESG for the sixth year in a row.

MSCI ESG rates companies across the world based on their exposure to industry specific ESG risks and their ability to manage those risks relative to peers.





### FTSE4GOOD

### We have been included in the FTSE4Good Index Series

### **ESG Ratings**

86% validate and list ESG ratings along with accolades from ratings agencies

Coca-Cola HBC











Member of **Dow Jones Sustainability Indices** 

Powered by the S&P Global CSA





2020

2020 **WATER** 



f 🔰 🕞 in 🗓 🖸

Our Company v News v Our Brands v Planet & society v Suppliers v Careers v Investors v

Home ▶ Planet & Society ▶ Equity Diversity & Inclusion

### **Equity, diversity and** inclusion

We want to see a society where everyone is treated equally. We're working to create a fairer, more socially inclusive world.



This issue relates to the following Sustainable Development Goals





### Time for equity, time for justice, time for change

Too many people are denied opportunities. Too many people are excluded and under-represented simply because of who they are.

The system isn't working – so we need to change it. That means going further than ever to break down barriers and create opportunities in our workplaces, our supply and distribution chains, and in society at large.

This will not only help build a fairer world, it will strengthen our business.



### Taking a stand

You don't need to look far to see the need for action to build a fairer and more socially inclusive world.



### Strategy and goals

For us, equity means fair treatment, and fair access to opportunities, information and resources for all, so that everyone can thrive in truly inclusive societies.

### Latest equity, diversity and inclusion news



### We're saying no to 'normal' and yes to **Positive Beauty**

New research reveals 74% of people want the beauty and personal care industry to reflect a broader definition of beauty. We're taking action. Here's how..



Where could a career in science take you?



How we'll help build a more equitable and inclusive



Inspiring everyone to move your way

### **Diversity** = **Sustainability**

98% make diversity & inclusion reporting part of their sustainability statement

<u>Unilever</u>



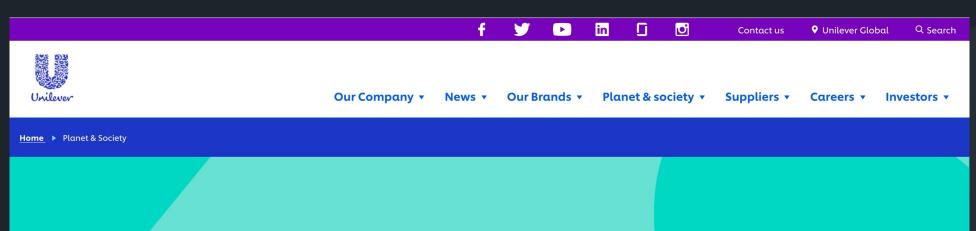
### Our position on

We're always listening to understand issues of concern. Find out more about the issues that matter most to you.



### Take action

This is how you can get involved too. Take action on the issues that you care about and let's make a positive difference to our planet and our society together.



### Diversity = Sustainability

98% make diversity & inclusion reporting part of their sustainability statement

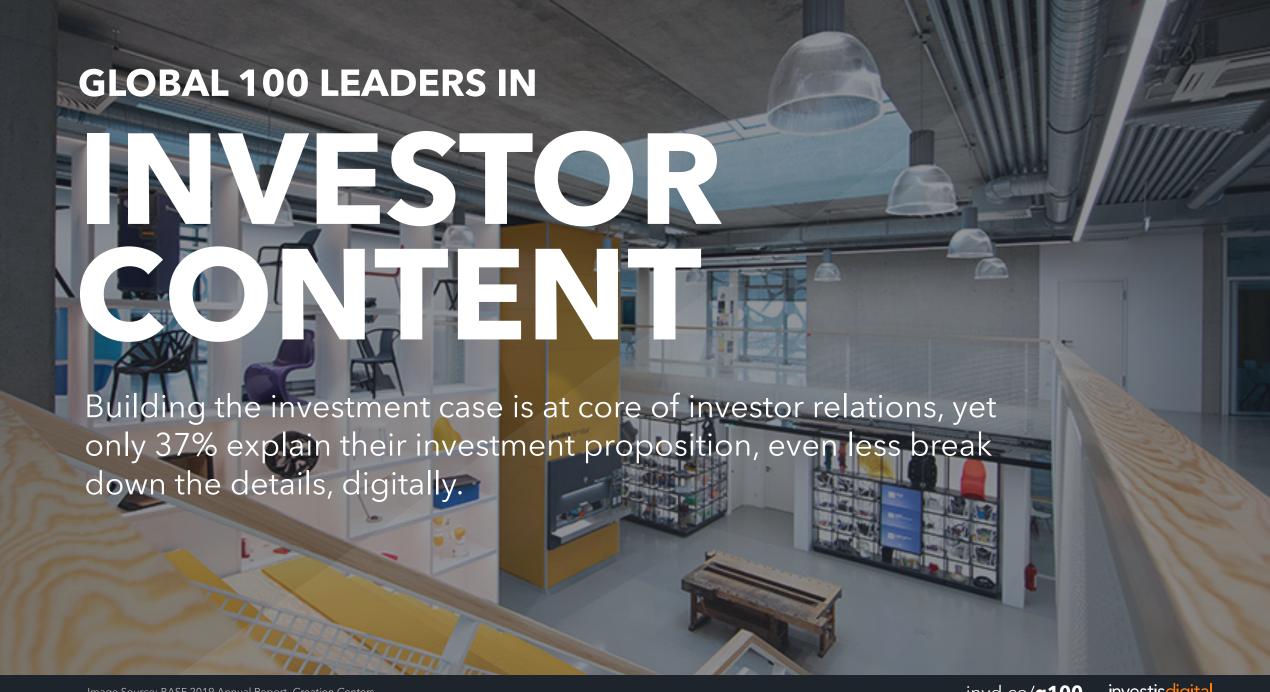
<u>Unilever</u>

### Planet & Society

We're a company of brands and people with a big purpose: to make sustainable living commonplace.

We want to push our business – and the way business is done – further than ever before. Find out how we're taking action on the issues affecting our world.







### Broad Base of International Shareholders

With over 600,000 shareholders, BASF is one of the largest publicly owned companies with a high free float. An analysis of the shareholder structure carried out at the end of 2019 showed that, at around 21% of share capital, the United States and Canada made up the largest regional group of institutional investors. Institutional investors from Germany accounted for around 12%. Shareholders from the United Kingdom and Ireland hold 9% of BASF shares, while investors from the rest of Europe hold a further 15% of capital. Approximately 33% of the company's share capital is held by private investors, nearly all of whom reside in Germany. BASF is therefore one of the DAX 30 companies with the largest percentage of private shareholders.

Shareholder structure

By region, rounded

Rest of world 4%

Not identified 6%

Rest of Europe 15%

United Kingdom/Ireland 9%

45% Germany

### Employees becoming shareholders

In many countries, we offer share purchase programs that turn our employees into BASF shareholders. In 2019, for example, around 25,400 employees (2018: around 25,600) purchased employee shares worth €70.5 million).

More information on employee share purchase programs

**⟨** back



SERVICE & DOWNLOADS

- Chart Generator
- Chart Gallery
- Compare with last year

  Download chapter as PDF
- Download Center

RELATED LINKS

- Investor Relations
- Ompensation and Benefits

GRI INDICATORS

The GRI box shows all relevant indicators on this specific page.

GRI 102-5

Key share data

Ney Figures Comparison



Last Update Feb 28, 2020

### Chart Generator - Overview

The interactive Chart Generator lets you compare key values over the past ten years. First select the category of values to compare.



Sales



Earnings



Key share data



**Detail & Depth** 

Only 23% provide

analysis

BASF

detailed shareholder

Cash flow and depreciation



Capital expenditures and R&D expenses



Efficiency ratios



Balance sheets



Emissions of greenhouse gases



Emissions to air



Emissions to water



Safety, security & health



Employees

Follow us











Content and Structure

Data

Audit and Evaluation

Forward-Looking Statement

### Sustainability

How We Create Value GRI and Global Compact Inde Employees Supplier Management

### Financial Statements

Statement of Income
Balance Sheet
Statement of Cash Flows
Statement of Changes in Equit

### Topics

next >

BASF Global Website
"Creating Chemistry" Maga
News Releases
Data protection @ BASF

### Services

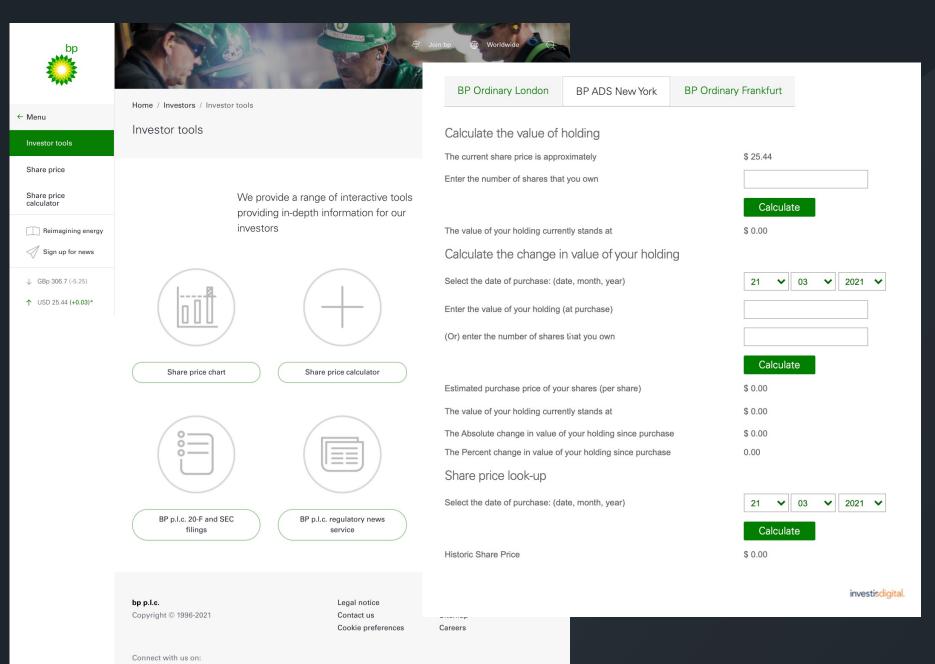
Chart Generator
Chart Gallery
Downloads
Glossary and Trademarks



### **Interactive Format**

Honorable mention for separate interactive, animated, video-filled insights report

<u>BASF</u>

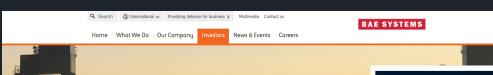


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### **Investor Tools**

Real-time data and interactive tools stand apart

<u>BP</u>



### ↑ Investors







### **Investor Tools**

Eye-catching content formats help drive engagement

**BAE Systems** 

### Regulatory News

Tue 16 Mar 2021 16:06

Wed 10 Mar 2021 12:04

View more Regulatory news >

### **Share Price**

489.50<sub>GBo</sub>

04:36 PM GMT, 19 Mar 2021

View Share price information >

and annual reports

### News Releases

Thu 18 Mar 2021 First intake of Kickstart recruits welcomed into the business

Wed 17 Mar 2021 BAE Systems bolstering workplace safety at munitions site through relationship with DEKRA

View more Press releases >



### Investment Case

We target the delivery of a highperforming, well-run sustainable business which will generate long-term shareholder value

### Latest Reports





### Results Centre **Events Calendar**

Information on results, announcements 22 Apr 2021 Ex-Dividend date

### Investors

Investment Case Sell Side Consensus

Bond Issue April 2020

Bond Issue September 2020 Leadership

Results Centre

### AGM

Financial calendar Share price information

Regulatory news Financial information

Shareholder information Corporate governance

View the PDF

Annual Report

View the Statement

2019 Annual

Report

### 2020 AGM

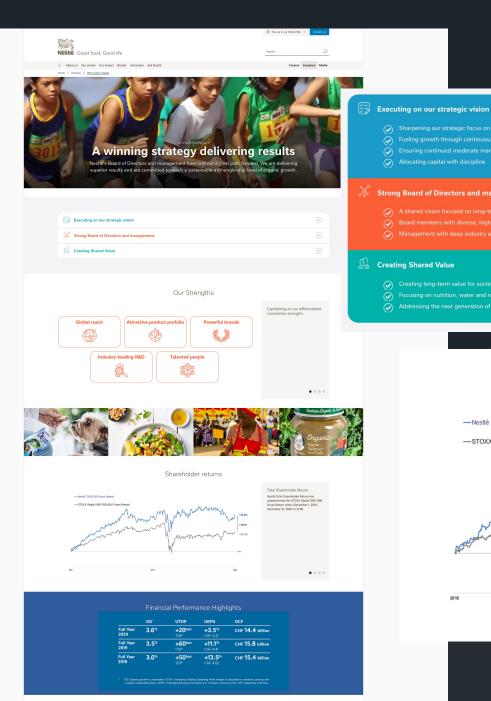


View Notice of meeting AGM poll results

### Corporate Responsibility



View Corporate responsibility <u>review</u>



### **Investment Thesis**

Only 37% explain their Investment Proposition

<u>Nestle</u>

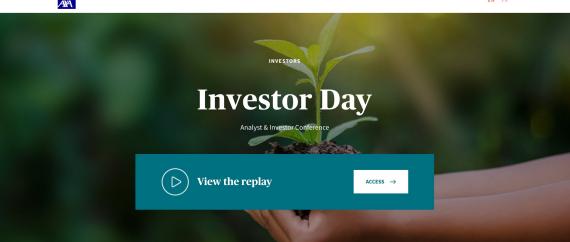


### GLOBAL 100 LEADERS IN

Throughout 2020, many corporations realized the shift to virtual events could be achieved - and now, stands to be one of the biggest areas of innovation and evolution in 2021.

Image Source: AXA Virtual Investor Day





### **Virtual Innovation**

Virtual events reflect a corporation's commitment to communications and innovation

AXA



For maximum compatibility, please use any recent web browser supporting HTML5. Should you experience any difficulties, please visit the following web page for support.

### **Previous Webcasts**



Half Year 2020 Earnings FIND OUT MORE →



2020 Shareholders' Meeting

FIND OUT MORE →

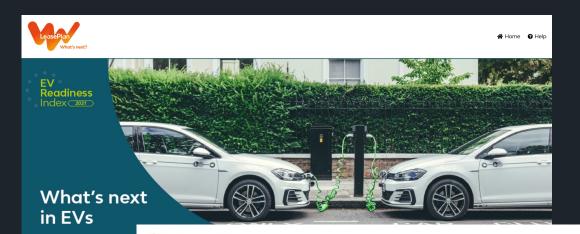


Full Year 2019 Earnings

FIND OUT MORE →







### **Video Thought** Leadership

Community building through video and influencer content

LeasePlan

### Register

Welcome to What's next in EVs must register using the form be will be emailed a password wh

First name

Last name

Company name

Job title

Email address

 I consent to my details bein for cookies being used on the with other attendees, for m of cookies used on this site,

 $\equiv$ 

Agenda



### **LeasePlan Community**



LeasePlan's 2021 **EV Readiness** Index

March 5 2021



invd.co/g100

investisdigital.

ABOUT SUSTAINABILITY BRANDS NEWS INVESTORS CONTACT

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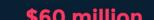


PEPSICO

**Crunchin' Numbers: 2020 in Review** 

2020 was an unprecedented year, but our teams came together and rose to the challenges. Take a look at the numbers behind 2020 at PepsiCo:

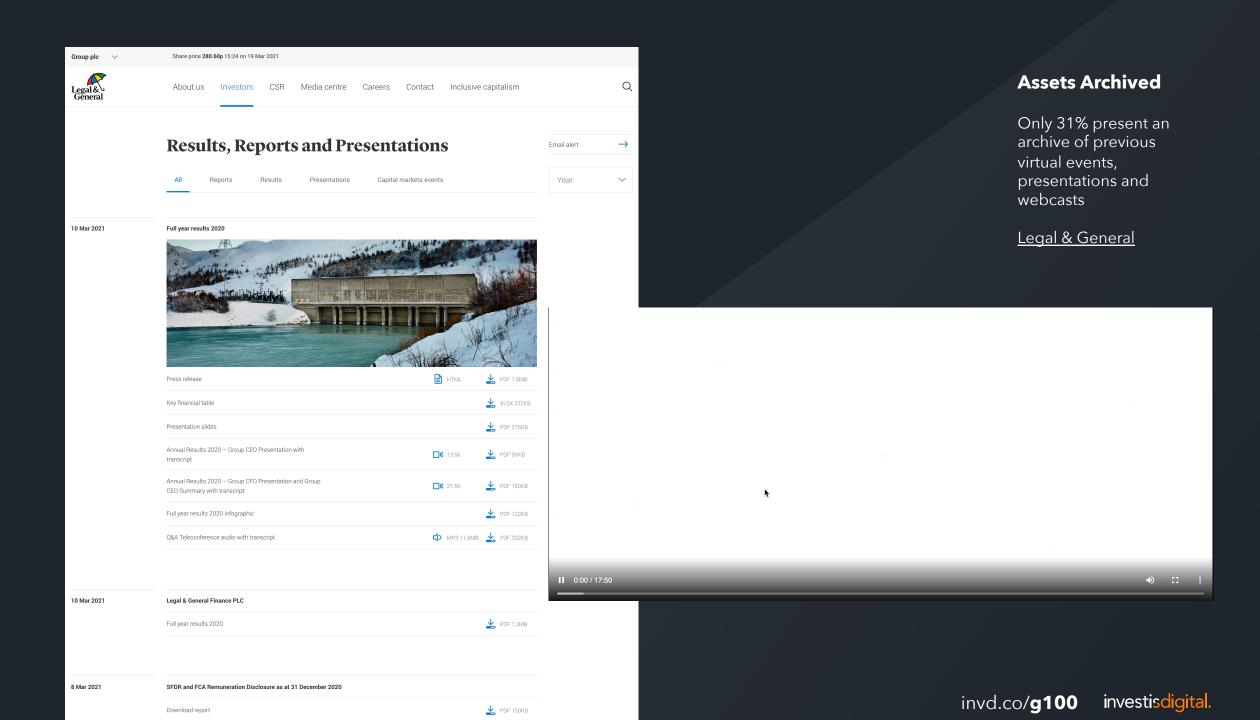
11 million



### **Motion Graphics**

Only 1% show latest results or strategy using motion graphics

<u>PepsiCo</u>



# 77% REVIEW 2QR.

41% of IROs surveyed review their **IR & Corporate website performance once a quarter,** 17% never, and 19% aren't sure. 2% review website performance daily, 4% weekly, 16% monthly.

This same audience reviews digital presence (all digital channels) at a similar rate.

### 47% USE HELP

Only 47% rely on strategic partners to inform website strategy and performance, even less (31%) do the same across all digital channels.

So while 82% think the website is not a good reflection of their efforts, only 31% & 47% procure help.

limited resources

\*\*ViSUA| video content

\*\*attention\*\*
build case cocktail analytics
incremental investment

\*\*Discrepance of the content o communicate materials time

...ways IROs think the IR & Corporate website can improve in 2021.

### Introducing...



**Shannon Potter** Sr Director, Education and Programs NIRI



Lisa Hartman SVP, Head of Investor Relations Redwood Trust



in lisahartman75



**Luke Bishop** VP, Strategic Growth, Investis Digital



Rachael Zahn VP, Marketing Optimization Investis Digital



rachaelzahn



**Gregg Lampf** VP, Investor Relations Ciena



in gregglampf



Laura Kiernan CEO & Founder High Touch Investor Relations



in laurakiernan

**QUESTION #1** Your digital agenda?



**QUESTION #3** 

# Your digital assessment?

### Download ready...



The Connect.IQ Global 100 Special Report



Presentation Slides & Sample Links



Connect.IQ Custom Analysis

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